Knowledge is Powder R

I'm here to **educate** you on current market conditions so you will be **empowered** to make **better decisions** when its time to buy or sell.

Denver Metro Association of Realtors Monthly Market Trends Report

COMPLIMENTS OF

ANTHONY/RAEL (303) 520-3179

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Market Overview

		Mar. 2025	Feb. 2025	ı	Mar. 2024	Month-Over- Month	Year-Over- Year
Residential (Detached + Attac	hed)						
Active Listings at Month's End		9,764	8,554		5,849	14.15%	66.93%
New Listings		6,373	4,811		4,938	32.47%	29.06%
Pending		4,641	3,296		4,068	40.81%	14.09%
Closed		3,515	2,804		3,705	25.36%	-5.13%
Close Price - Average	\$	698,053	\$ 703,905	\$	700,279	-0.83%	-0.32%
Close Price - Median	\$	599,000	\$ 600,000	\$	595,000	-0.17%	0.67%
Sales Volume	\$	2,453,657,703	\$ 1,973,748,720	\$	2,594,535,207	24.31%	-5.43%
Days in MLS - Average		48	56		39	-14.29%	23.08%
Days in MLS - Median		18	29		11	-37.93%	63.64%
Close-Price-to-List-Price Ratio		99.29%	99.02%		99.76%	0.27%	-0.47%
Detached							
Active Listings at Month's End		6,197	5,541		3,944	11.84%	57.12%
New Listings		4,507	3,350		3,487	34.54%	29.25%
Pending		3,564	2,488		3,023	43.25%	17.90%
Closed		2,672	2,137		2,794	25.04%	-4.37%
Close Price - Average	\$	780,223	\$ 780,992	\$	775,153	-0.10%	0.65%
Close Price - Median	\$	660,000	\$ 644,000	\$	642,500	2.48%	2.72%
Sales Volume	\$	2,084,755,760	\$ 1,668,979,632	\$RS°	2,165,777,992	24.91%	-3.74%
Days in MLS - Average		46	54		40	-14.81%	15.00%
Days in MLS - Median		16	27		11	-40.74%	45.45%
Close-Price-to-List-Price Ratio		99.45%	99.16%		99.87%	0.29%	-0.42%
Attached							
Active Listings at Month's End		3,567	3,013		1,905	18.39%	87.24%
New Listings		1,866	1,461		1,451	27.72%	28.60%
Pending		1,077	808		1,045	33.29%	3.06%
Closed		843	667		911	26.39%	-7.46%
Close Price - Average	\$	437,606	\$ 456,925	\$	470,645	-4.23%	-7.02%
Close Price - Median	\$	389,000	\$ 399,990	\$	415,000	-2.75%	-6.27%
Sales Volume	\$	368,901,943	\$ 304,769,088	\$	428,757,215	21.04%	-13.96%
Days in MLS - Average		52	60		39	-13.33%	33.33%
Days in MLS - Median		21	42		14	-50.00%	50.00%
Close-Price-to-List-Price Ratio		98.77%	98.57%		99.42%	0.20%	-0.65%

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Market Highlights

Realtor® Insights:

- Buyer activity has increased in this spring market. However, seller activity is still outpacing buyers. Homes that have been well-prepared, highlight unique features and offer easy access, including open houses, get noticed and considered by serious buyers.
- The week of April 13 19 is officially the best time to sell in 2025, according to Realtor.com's annual analysis. This week offers the most favorable market conditions for sellers — stronger home prices, peak buyer demand and lower competition from other listings.
- Buyers continue to be fickle and wait for the right properties to come along and don't mind competing for well-priced homes in turnkey condition in desirable areas. Properties within HOAs continue to struggle with barriers to desirability and warrantability.

Local News:

- HB25-1004 just passed through the Colorado House of Representatives. The objective is aimed at restricting the use of algorithmic devices by landlords to set rent prices in coordinated efforts.
- Two bills are under consideration in this legislative session. HB25-1043, one vote from approval, aims to protect homeowner equity by allowing a nine-month stay before foreclosure auctions, giving homeowners time to sell and pay off debts. The second bill, still in its early stages, proposes an alternative dispute resolution
- Denver has secured a spot among the top 20 cities for Al-related job hiring, with over 250 job openings in January, highlighting the city's growing role as a hub for Al companies.
- Three of Colorado's cities are in the nation's top 15 strongest buyer's markets due to inventory growth, with Colorado Springs at fifth, Boulder at tenth and Denver at thirteenth nationwide.
- RTD is looking into using unused Park-n-Ride lots as affordable housing with one sale already completed with a real estate developer.

National News:

- A report by Zillow showed that sellers of off-market properties sold for significantly less money, and in communities of color, that amount was even more signifi-
- In March, builder confidence in the market for newly built single-family homes nationwide dropped to 39, a decline of three points from February and the lowest
- Government-Sponsored Enterprises were ordered to terminate all Special Purpose Credit Programs. While this change removes some homebuyer grants, it effectively pushes down payment assistance to the state and local levels.
- February 2025 active new build housing inventory in Denver is 28 percent higher than February 2019. Homebuilder unsold inventory hit a 15-year high, opening up

- more opportunities for buyers in the new build space. In fact, Lennar is offering buyer incentives on its typical sale totaling 13 percent of the home's sale price, up from just 1.5 percent in Q2 2022.
- The new tariffs are predicted to raise the cost of building a new home between \$7,500 and \$10,000 on average per home, largely due to the increased cost of lumber from Canada.
- The Eighth Circuit Court of Appeals issued a unanimous decision, finding that using floor plans to market properties created by Designworks Homes, Inc. does not infringe on copyright.
- The University of Michigan's consumer sentiment index declined by 10.5 percent to 57.9 in March, following a 10.0 percent decline in February. Year-over-year, this represents a 27.1 percent decline. The drop in sentiment was driven by growing concerns over inflation. This is the largest month-over-month increase in longterm inflation expectations recorded since 1993.

Mortgage News:

- Stock market weakness on sticky inflation and quarter-end reports gave bonds a guick dip, dropping the 10-year 12.7 basis points on Friday. Rates ended the month at 6.76 percent.
- The Federal Reserve lowered 2025 GDP growth expectations to 1.7 percent, raised core inflation projections to 2.8 percent and increased the year-end unemployment forecast to 4.4 percent. Despite these adjustments, the Federal Reserve maintained its outlook for two rate cuts in 2025 and two in 2026.
- In a letter dated March 26th, HUD announced that, starting May 25, 2025, FHAinsured loans will no longer be available for non-permanent U.S. residents. However, non-permanent status will still be permitted for conventional loans, though further changes are expected.
- The Department of Education announced on Wednesday, March 26th that it is reopening applications for income-driven repayment plans for federal student loan borrowers.

Quick Stats:

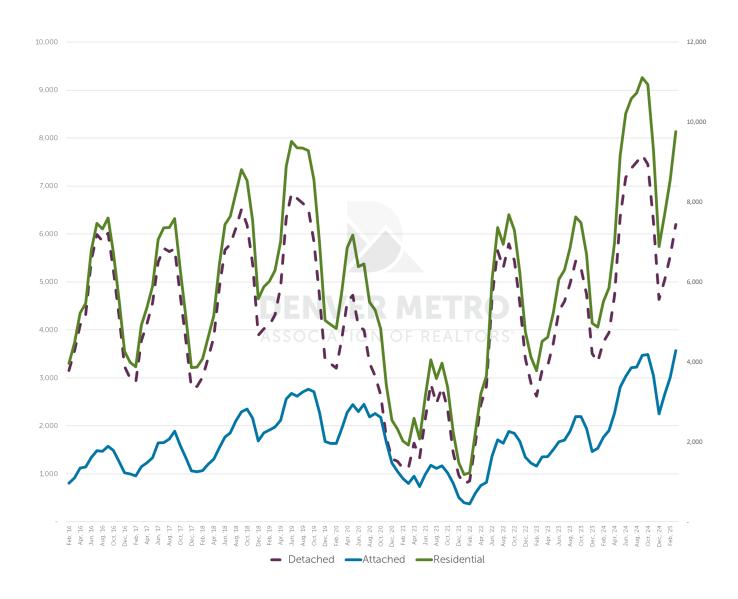
- The average number of active listings for March from 1985 2024 is 13,188.
- The record high March was in 2006 with 27,309 listings and the record low was set in 2021 with 1,921 listings.
- The historical average increase in active listings from February to March is 10.91 percent. An increase of 14.15 percent this March represents a higher increase relative to the average historical observation.







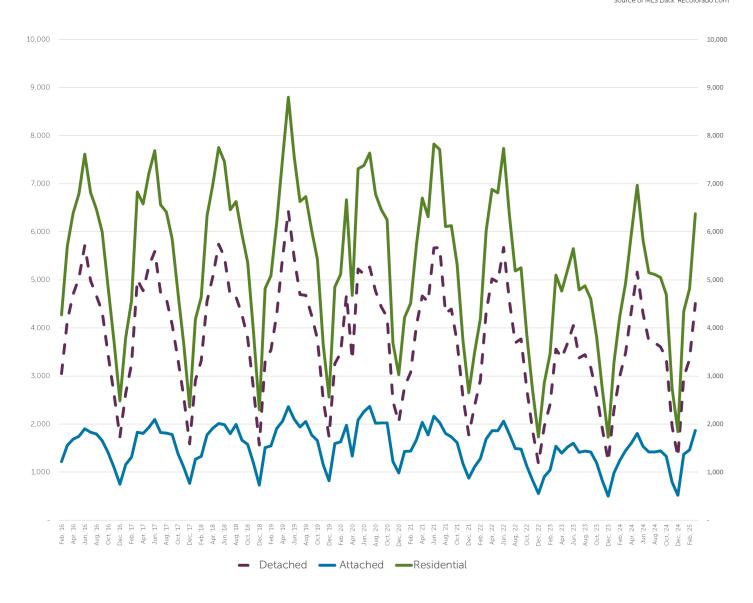
Active Listings at Month's End







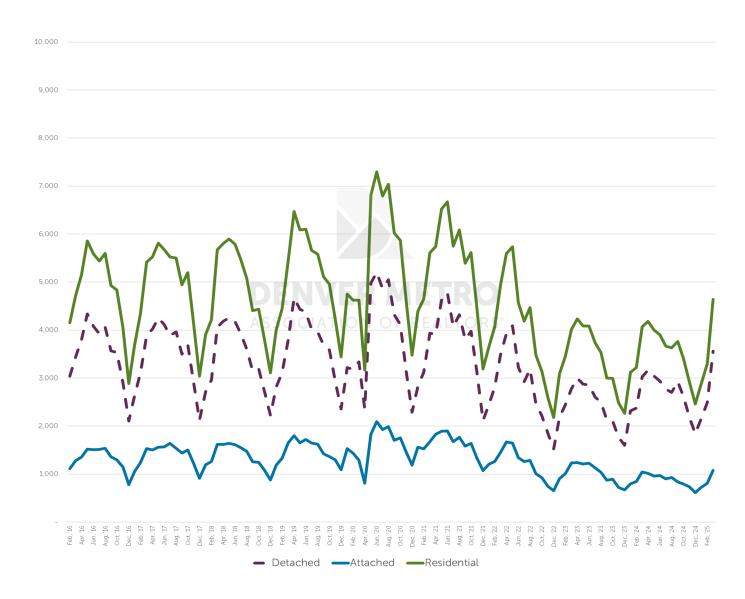
New Listings







Pending Sales

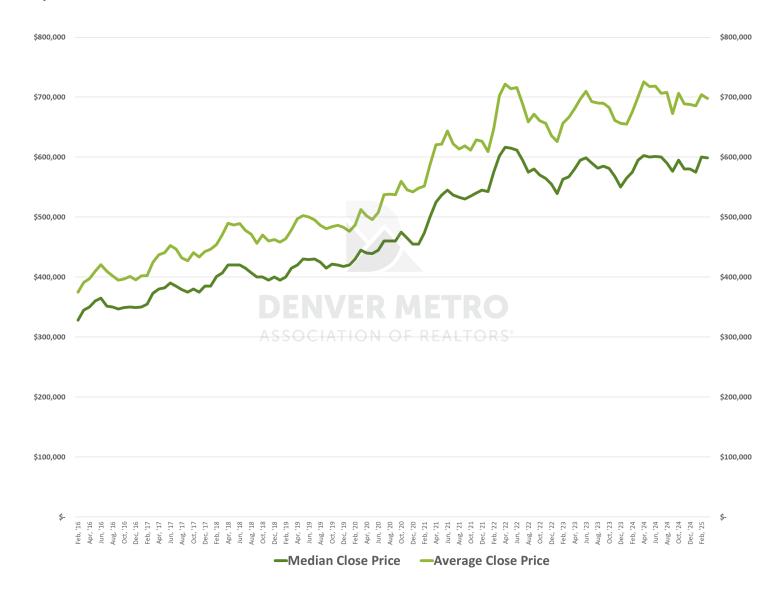






Residential Median + Average Close Price

10-year view



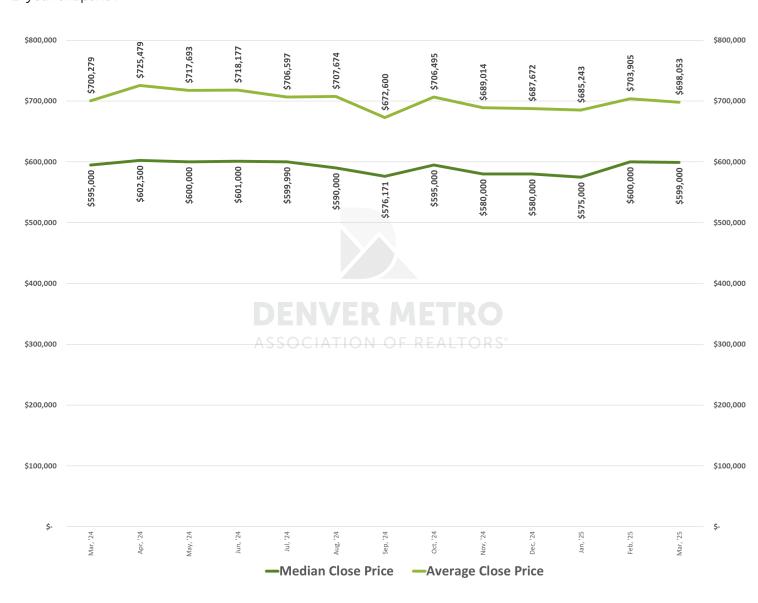






Residential Median + Average Close Price

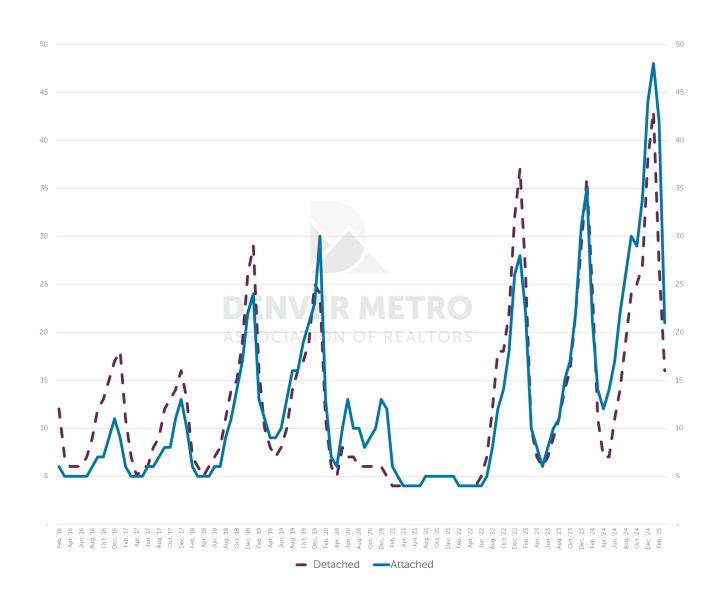
1-year snapshot





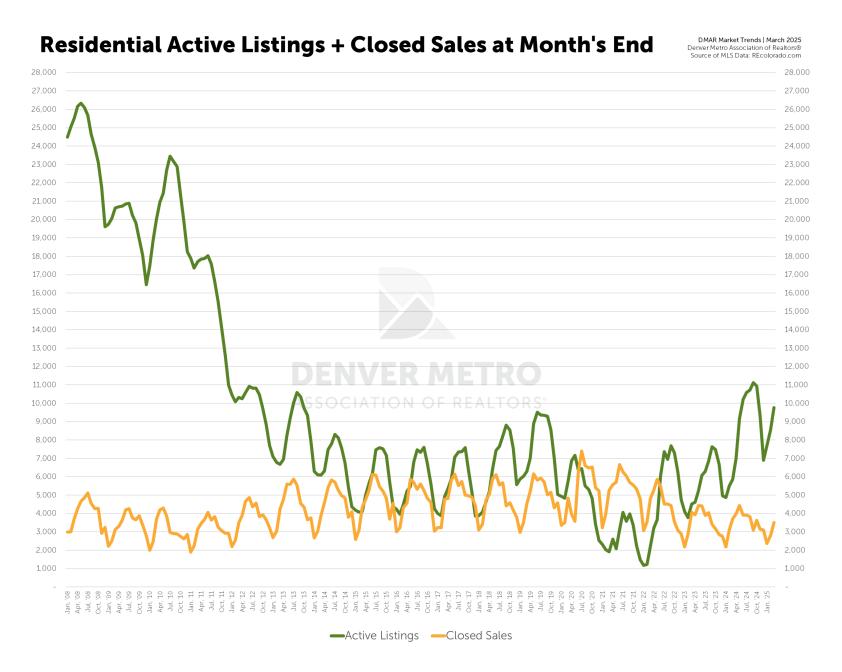


Median Days in MLS













March Data Year-to-Date | 2025 to 2021

		YTD 2025	YTD 2024	YTD 2023	YTD 2022	YTD 2021	'25 vs '24	'25 vs '23	'25 vs '22	'25 vs '21
Residential (Detached + Attached	1)									
Active Listings at Month's End		9,764	5,849	4,516	2,221	1,921	66.93%	116.21%	339.62%	408.28%
New Listings		15,529	12,470	11,420	13,715	14,468	24.53%	35.98%	13.23%	7.33%
Closed		8,697	9,024	9,121	11,435	12,480	-3.62%	-4.65%	-23.94%	-30.31%
Close Price - Average	\$	696,368 \$	680,579 \$	653,640	\$ 660,792	\$ 567,215	2.32%	6.54%	5.38%	22.77%
Close Price - Median	\$	590,000 \$	580,000 \$	559,990	\$ 576,000	\$ 480,000	1.72%	5.36%	2.43%	22.92%
Sales Volume	\$	6,056,311,260 \$	6,141,549,326 \$	5,961,848,589	\$ 7,556,158,173	\$ 7,078,838,838	-1.39%	1.58%	-19.85%	-14.44%
Days in MLS - Average		54	44	43	15	22	22.73%	25.58%	260.00%	145.45%
Days in MLS - Median		28	20	19	4	5	40.00%	47.37%	600.00%	460.00%
Close-Price-to-List-Price Ratio		98.98%	99.26%	99.12%	104.72%	102.18%	-0.28%	-0.14%	-5.48%	-3.13%
Detached										
Active Listings at Month's End		6,197	3,944	3,163	1,627	1,122	57.12%	95.92%	280.89%	452.32%
New Listings		10,832	8,785	8,337	9,963	10,322	23.30%	29.93%	8.72%	4.94%
Closed		6,570	6,758	6,729	8,058	8,635	-2.78%	-2.36%	-18.47%	-23.91%
Close Price - Average	\$	777,905 \$	756,352 \$	727,675	\$ 748,470	\$ 647,519	2.85%	6.90%	3.93%	20.14%
Close Price - Median	\$	649,925 \$	632,850 \$	609,990	\$ 636,270	\$ 536,000	2.70%	6.55%	2.15%	21.25%
Sales Volume	\$	5,110,838,862 \$	5,111,426,960 \$	4,896,524,709	\$ 6,031,168,950	\$ 5,591,325,887	-0.01%	4.38%	-15.26%	-8.59%
Days in MLS - Average		53	45	45	14	19	17.78%	17.78%	278.57%	178.95%
Days in MLS - Median		26	A < 20	CIATIO 21	OF REAL	TORS° 4	30.00%	23.81%	550.00%	550.00%
Close-Price-to-List-Price Ratio		99.11%	99.30%	99.06%	105.01%	102.76%	-0.19%	0.05%	-5.62%	-3.55%
Attached										
Active Listings at Month's End		3,567	1,905	1,353	594	799	87.24%	163.64%	500.51%	346.43%
New Listings		4,697	3,685	3,083	3,752	4,146	27.46%	52.35%	25.19%	13.29%
Closed		2,127	2,266	2,392	3,377	3,845	-6.13%	-11.08%	-37.02%	-44.68%
Close Price - Average	\$	444,510 \$	454,599 \$	445,370	\$ 451,581	\$ 386,869	-2.22%	-0.19%	-1.57%	14.90%
Close Price - Median	\$	395,000 \$	399,000 \$	390,000	\$ 400,000	\$ 330,000	-1.00%	1.28%	-1.25%	19.70%
Sales Volume	\$	945,472,398 \$	1,030,122,366 \$	1,065,323,880	\$ 1,524,989,223	\$ 1,487,512,951	-8.22%	-11.25%	-38.00%	-36.44%
Days in MLS - Average		57	42	37	15	30	35.71%	54.05%	280.00%	90.00%
Days in MLS - Median		35	19	16	4	6	84.21%	118.75%	775.00%	483.33%
Close-Price-to-List-Price Ratio		98.60%	99.13%	99.26%	104.03%	100.87%	-0.53%	-0.66%	-5.22%	-2.25%





Market Trends

	Price Range		Detached			Attached	
		Closed	Active	MOI	Closed	Active	моі
	\$0 to \$299,999	15	41	2.73	190	896	4.72
tory	\$300,000 to \$499,999	483	957	1.98	427	1,583	3.71
ven	\$500,000 to \$749,999	1,199	2,467	2.06	174	750	4.31
Months of Inventory	\$750,000 to \$999,999	555	1,233	2.22	31	189	6.10
ıţþs	\$1,000,000 to \$1,499,999	265	733	2.77	14	87	6.21
Mor	\$1,500,000 to \$1,999,999	78	330	4.23	4	35	8.75
	\$2,000,000 and over	77	436	5.66	3	27	9.00
	TOTALS	2,672	6,197	2.32	843	3,567	4.23
	Price Range	Deta	ched	% change	Atta	ched	% change
		Closed Mar. 2025	Closed Feb. 2025		Closed Mar. 2025	Closed Feb. 2025	
	\$0 to \$299,999	15	13	15.38%	190	139	36.69%
돧	\$300,000 to \$499,999	483	389	24.16%	427	345	23.77%
Month-Over-Month	\$500,000 to \$749,999	1,199	1,022	17.32%	174	135	28.89%
Š.	\$750,000 to \$999,999	555	381	45.67%	31	26	19.23%
늁	\$1,000,000 to \$1,499,999	265	207	28.02%	14	13	7.69%
Ψ	\$1,500,000 to \$1,999,999	78	55	41.82%	4	6	-33.33%
	\$2,000,000 and over	A 373	OCIATION 70	F REA 10.00%	S° 3	3	0.00%
	TOTALS	2,672	2,137	25.04%	843	667	26.39%
	Price Range	Deta	ched	% change	Atta	ched	% change
		YTD Mar. 2025	YTD Mar. 2024		YTD Mar. 2025	YTD Mar. 2024	
	\$0 to \$299,999	44	51	-13.73%	485	464	4.53%
ear	\$300,000 to \$499,999	1,222	1,252	-2.40%	1,055	1,153	-8.50%
fear-Over-Year	\$500,000 to \$749,999	3,039	3,284	-7.46%	444	479	-7.31%
ģ	\$750,000 to \$999,999	1,260	1,247	1.04%	87	106	-17.92%
Yea	\$1,000,000 to \$1,499,999	628	555	13.15%	36	41	-12.20%
	\$1,500,000 to \$1,999,999	180	195	-7.69%	11	16	-31.25%
	\$2,000,000 and over	197	174	13.22%	9	7	28.57%
	TOTALS	6,570	6,758	-2.78%	2,127	2,266	-6.13%





Properties Sold for \$1 Million or More

	Mar. 2025	Fe	eb. 2025	Mar. 2024	Month-Over-Month	Year-Over-Year
Residential (Detached + Attached)						
New Listings	1,015		729	685	39.23%	48.18%
Pending	626		424	511	47.64%	22.50%
Closed	441		354	458	24.58%	-3.71%
Sales Volume	\$ 691,390,200	\$	579,569,559	\$ 730,970,978	19.29%	-5.41%
Days in MLS - Average	47		56	47	-16.07%	0.00%
Days in MLS - Median	11		17	11	-35.29%	0.00%
Close-Price-to-List-Price Ratio	98.66%		98.78%	99.03%	-0.12%	-0.37%
PSF Total	\$ 382	\$	401	\$ 388	-4.74%	-1.55%
Detached						
New Listings	942		684	645	37.72%	46.05%
Pending	602		401	484	50.12%	24.38%
Closed	420		332	427	26.51%	-1.64%
Sales Volume	\$ 660,615,450	\$	543,110,559	\$ 685,587,068	21.64%	-3.64%
Days in MLS - Average	47		57	47	-17.54%	0.00%
Days in MLS - Median			18	10	-38.89%	10.00%
Close-Price-to-List-Price Ratio	98.76%		98.80%	99.09%	-0.04%	-0.33%
PSF Total	\$ ASS 371	-\$0 N	OF R 381	\$ ORS° 374	-2.62%	-0.80%
Attached						
New Listings	73		45	40	62.22%	82.50%
Pending	24		23	27	4.35%	-11.11%
Closed	21		22	31	-4.55%	-32.26%
Sales Volume	\$ 30,774,750	\$	36,459,000	\$ 45,383,910	-15.59%	-32.19%
Days in MLS - Average	38		40	53	-5.00%	-28.30%
Days in MLS - Median	7		9	14	-22.22%	-50.00%
Close-Price-to-List-Price Ratio	96.16%		98.51%	98.26%	-2.39%	-2.14%
PSF Total	\$ 589	\$	694	\$ 575	-15.13%	2.43%





Properties Sold for \$1 Million or More

	YTD 2025	YTD 2024		YTD 2023		YTD 2022		YTD 2021	25 vs '24	'25 vs '23	'25 vs '22	'25 vs '21
Residential (Detached + Attached)												
New Listings	2,328	1,760		1,461		1,450		1,105	32.27%	59.34%	60.55%	110.68%
Pending	1,363	1,234		1,053		1,189		1,050	10.45%	29.44%	14.63%	29.81%
Closed	1,061	988		870		1,147		885	7.39%	21.95%	-7.50%	19.89%
Sales Volume	\$ 1,720,030,415	\$ 1,594,810,690	\$	1,444,710,991	\$	1,817,703,151	\$	1,433,670,664	7.85%	19.06%	-5.37%	19.97%
Days in MLS - Average	57	54		45		24		58	5.56%	26.67%	137.50%	-1.72%
Days in MLS - Median	19	22		15		4		10	-13.64%	26.67%	375.00%	90.00%
Close-Price-to-List-Price Ratio	98.26%	98.25%	'	98.45%	,	105.94%		99.74%	0.01%	-0.19%	-7.25%	-1.48%
PSF Total	\$ 388	\$ 385	\$	388	\$	395	\$	356	0.78%	0.00%	-1.77%	8.99%
Detached												
New Listings	2,168	1,632		1,360		1,348		990	32.84%	59.41%	60.83%	118.99%
Pending	1,299	1,161		988		1,106		969	11.89%	31.48%	17.45%	34.06%
Closed	1,005	924		812		1,057		811	8.77%	23.77%	-4.92%	23.92%
Sales Volume	\$ 1,630,734,665	\$ 1,494,227,324	\$	1,353,028,291	\$	1,674,592,789	\$	1,321,006,729	9.14%	20.52%	-2.62%	23.45%
Days in MLS - Average	58	54		45		20		57	7.41%	28.89%	190.00%	1.75%
Days in MLS - Median	19	22		14		4		10	-13.64%	35.71%	375.00%	90.00%
Close-Price-to-List-Price Ratio	98.30%	98.28%	, ,	98.54%		106.23%		99.87%	0.02%	-0.24%	-7.46%	-1.57%
PSF Total	\$ 373	\$ 372	\$	373	\$	375	\$	335	0.27%	0.00%	-0.53%	11.34%
Attached												
New Listings	160	A S S C128	IΑ	T O N 101	F	REALT 102	₹S	115	25.00%	58.42%	56.86%	39.13%
Pending	64	73		65		83		81	-12.33%	-1.54%	-22.89%	-20.99%
Closed	56	64		58		90		74	-12.50%	-3.45%	-37.78%	-24.32%
Sales Volume	\$ 89,295,750	\$ 100,583,366	\$	91,682,700	\$	143,110,362	\$	112,663,935	-11.22%	-2.60%	-37.60%	-20.74%
Days in MLS - Average	36	51		48		63		68	-29.41%	-25.00%	-42.86%	-47.06%
Days in MLS - Median	8	16		26		5		20	-50.00%	-69.23%	60.00%	-60.00%
Close-Price-to-List-Price Ratio	97.49%	97.75%	Ś	97.14%	,	102.50%		98.31%	-0.27%	0.36%	-4.89%	-0.83%
PSF Total	\$ 649	\$ 576	\$	601	\$	633	\$	587	12.67%	7.99%	2.53%	10.56%





Properties Sold Between \$750,000 and \$999,999

	Mar. 2025	Feb. 2025	Mar. 2024	Month-Over-Month	Year-Over-Year
Residential (Detached + Attached)					
New Listings	1,077	760	766	41.71%	40.60%
Pending	763	544	660	40.26%	15.61%
Closed	586	407	561	43.98%	4.46%
Sales Volume	\$ 496,150,259	\$ 347,875,959	\$ 474,465,398	42.62%	4.57%
Days in MLS - Average	47	55	39	-14.55%	20.51%
Days in MLS - Median	16	26	10	-38.46%	60.00%
Close-Price-to-List-Price Ratio	99.63%	99.26%	99.87%	0.37%	-0.24%
PSF Total	\$ 282	\$ 279	\$ 289	1.08%	-2.42%
Detached					
New Listings	990	686	689	44.31%	43.69%
Pending	723	514	610	40.66%	18.52%
Closed	555	381	512	45.67%	8.40%
Sales Volume	\$ 469,445,359	\$ 325,685,359	\$ 433,529,703	44.14%	8.28%
Days in MLS - Average	47	54	38	-12.96%	23.68%
Days in MLS - Median	16	26	10	-38.46%	60.00%
Close-Price-to-List-Price Ratio	ASS 99.68%	99.31%) R S° 99.92%	0.37%	-0.24%
PSF Total	\$ 273	\$ 270	\$ 273	1.11%	0.00%
Attached					
New Listings	87	74	77	17.57%	12.99%
Pending	40	30	50	33.33%	-20.00%
Closed	31	26	49	19.23%	-36.73%
Sales Volume	\$ 26,704,900	\$ 22,190,600	\$ 40,935,695	20.34%	-34.76%
Days in MLS - Average	41	58	49	-29.31%	-16.33%
Days in MLS - Median	16	25	10	-36.00%	60.00%
Close-Price-to-List-Price Ratio	98.66%	98.51%	99.38%	0.15%	-0.72%
PSF Total	\$ 442	\$ 401	\$ 455	10.22%	-2.86%





Properties Sold Between \$750,000 and \$999,999

	YTD 2025	YTD 2024	YTD 2023	YTD 2022	YTD 2021	'25 vs '24	'25 vs '23	'25 vs '22	'25 vs '21
Residential (Detached + Attached)									
New Listings	2,464	1,880	1,707	1,987	1,344	31.06%	44.35%	24.01%	83.33%
Pending	1,745	1,622	1,430	1,707	1,352	7.58%	22.03%	2.23%	29.07%
Closed	1,347	1,353	1,128	1,626	1,086	-0.44%	19.41%	-17.16%	24.03%
Sales Volume	\$ 1,144,618,491	\$ 1,145,652,948	\$ 951,976,515	\$ 1,370,924,757	\$ 924,758,238	-0.09%	20.24%	-16.51%	23.77%
Days in MLS - Average	54	48	44	16	29	12.50%	22.73%	237.50%	86.21%
Days in MLS - Median	27	19	21	4	5	42.11%	28.57%	575.00%	440.00%
Close-Price-to-List-Price Ratio	99.29%	99.42%	99.16%	105.44%	101.82%	-0.13%	0.13%	-5.83%	-2.48%
PSF Total	\$ 281	\$ 283	\$ 282	\$ 301	\$ 272	-0.71%	-0.35%	-6.64%	3.31%
Detached									
New Listings	2,232	1,683	1,559	1,817	1,181	32.62%	43.17%	22.84%	88.99%
Pending	1,649	1,491	1,315	1,558	1,190	10.60%	25.40%	5.84%	38.57%
Closed	1,260	1,247	1,016	1,458	970	1.04%	24.02%	-13.58%	29.90%
Sales Volume	\$ 1,070,766,306	\$ 1,056,086,741	\$ 856,961,562	\$ 1,229,532,587	\$ 825,625,412	1.39%	24.95%	-12.91%	29.69%
Days in MLS - Average	54	47	45	15	24	14.89%	20.00%	260.00%	125.00%
Days in MLS - Median	27	20	21	6 6 6 6 6	5	35.00%	28.57%	575.00%	440.00%
Close-Price-to-List-Price Ratio	99.34%	99.44%	99.16%	105.70%	102.10%	-0.10%	0.18%	-6.02%	-2.70%
PSF Total	\$ 272	\$ 269	\$ 265	\$ 282	\$ 253	1.12%	2.64%	-3.55%	7.51%
Attached									
New Listings	232	197	148	170	163	17.77%	56.76%	36.47%	42.33%
Pending	96	131	115	149	162	-26.72%	-16.52%	-35.57%	-40.74%
Closed	87	106	112	168	116	-17.92%	-22.32%	-48.21%	-25.00%
Sales Volume	\$ 73,852,185	\$ 89,566,207	\$ 95,014,953	\$ 141,392,170	\$ 99,132,826	-17.54%	-22.27%	-47.77%	-25.50%
Days in MLS - Average	56	54	40	31	72	3.70%	40.00%	80.65%	-22.22%
Days in MLS - Median	34	15	13	5	25	126.67%	161.54%	580.00%	36.00%
Close-Price-to-List-Price Ratio	98.48%	99.21%	99.18%	103.20%	99.46%	-0.74%	-0.71%	-4.57%	-0.99%
PSF Total	\$ 420	\$ 445	\$ 435	\$ 465	\$ 427	-5.62%	-3.45%	-9.68%	-1.64%



Properties Sold Between \$500,000 and \$749,999

	Mar. 2025	Feb. 2025		Mar. 2024	Month-Over-Month	Year-Over-Year
Residential (Detached + Attached)						
New Listings	2,306	1,724		1,948	33.76%	18.38%
Pending	1,814	1,277		1,649	42.05%	10.01%
Closed	1,373	1,157		1,575	18.67%	-12.83%
Sales Volume	\$ 839,753,230	\$ 707,030,631	\$	957,931,001	18.77%	-12.34%
Days in MLS - Average	43	53		38	-18.87%	13.16%
Days in MLS - Median	16	28		11	-42.86%	45.45%
Close-Price-to-List-Price Ratio	99.64%	99.40%		100.12%	0.24%	-0.48%
PSF Total	\$ 276	\$ 275	\$	282	0.36%	-2.13%
Detached						
New Listings	1,892	1,397		1,566	35.43%	20.82%
Pending	1,603	1,113		1,393	44.03%	15.08%
Closed	1,199	1,022		1,359	17.32%	-11.77%
Sales Volume	\$ 737,681,537	\$ 627,194,945	\$	831,282,154	17.62%	-11.26%
Days in MLS - Average	44	54		37	-18.52%	18.92%
Days in MLS - Median	16	28		11	-42.86%	45.45%
Close-Price-to-List-Price Ratio	99.72%	99.42%		100.21%	0.30%	-0.49%
PSF Total	\$ 268	\$ 267	\$	271	0.37%	-1.11%
Attached	ASSOCIA	ON OF KEAL	. 1 \) K S		
New Listings	414	327		382	26.61%	8.38%
Pending	211	164		256	28.66%	-17.58%
Closed	174	135		216	28.89%	-19.44%
Sales Volume	\$ 102,071,693	\$ 79,835,686	\$	126,648,847	27.85%	-19.41%
Days in MLS - Average	37	44		46	-15.91%	-19.57%
Days in MLS - Median	16	22		16	-27.27%	0.00%
Close-Price-to-List-Price Ratio	99.10%	99.23%		99.56%	-0.13%	-0.46%
PSF Total	\$ 329	\$ 336	\$	349	-2.08%	-5.73%





Properties Sold Between \$500,000 and \$749,999

	YTD 2025	YTD 2024	YTD 2023	YTD 2022		YTD 2021	'25 vs '24	'25 vs '23	'25 vs '22	'25 vs '21	
Residential (Detached + Attached)											
New Listings	5,691	4,861	4,492		5,566		4,250	17.07%	26.69%	2.25%	33.91%
Pending	4,239	4,226	4,266		5,101		4,165	0.31%	-0.63%	-16.90%	1.78%
Closed	3,483	3,763	3,743		4,787		3,777	-7.44%	-6.95%	-27.24%	-7.78%
Sales Volume	\$ 2,124,028,682	\$ 2,278,868,978	\$ 2,267,656,569	\$	2,910,262,737	\$	2,265,336,514	-6.79%	-6.33%	-27.02%	-6.24%
Days in MLS - Average	51	44	47		14		20	15.91%	8.51%	264.29%	155.00%
Days in MLS - Median	27	21	23		4		4	28.57%	17.39%	575.00%	575.00%
Close-Price-to-List-Price Ratio	99.41%	99.61%	99.37%		104.84%		103.19%	-0.20%	0.04%	-5.18%	-3.66%
PSF Total	\$ 276	\$ 278	\$ 266	\$	292	\$	250	-0.72%	3.76%	-5.48%	10.40%
Detached											
New Listings	4,638	3,975	3,796		4,799		3,684	16.68%	22.18%	-3.35%	25.90%
Pending	3,702	3,624	3,748		4,388		3,582	2.15%	-1.23%	-15.63%	3.35%
Closed	3,039	3,284	3,300		4,099		3,276	-7.46%	-7.91%	-25.86%	-7.23%
Sales Volume	\$ 1,864,176,579	\$ 1,999,403,280	\$ 2,003,791,043	\$	2,506,447,806	\$	1,964,836,455	-6.76%	-6.97%	-25.62%	-5.12%
Days in MLS - Average	52	43	47		13		15	20.93%	10.64%	300.00%	246.67%
Days in MLS - Median	27	21	23		4		4	28.57%	17.39%	575.00%	575.00%
Close-Price-to-List-Price Ratio	99.47%	99.65%	99.39%		104.99%		103.53%	-0.18%	0.08%	-5.26%	-3.92%
PSF Total	\$ 267	\$ 268	\$ 254	\$	279	\$	230	-0.37%	5.12%	-4.30%	16.09%
Attached											
New Listings	1,053	886	696		767		566	18.85%	51.29%	37.29%	86.04%
Pending	537	602	518		713		583	-10.80%	3.67%	-24.68%	-7.89%
Closed	444	479	443		688		501	-7.31%	0.23%	-35.47%	-11.38%
Sales Volume	\$ 259,852,103	\$ 279,465,698	\$ 263,865,526	\$	403,814,931	\$	300,500,059	-7.02%	-1.52%	-35.65%	-13.53%
Days in MLS - Average	47	53	44		20		49	-11.32%	6.82%	135.00%	-4.08%
Days in MLS - Median	27	22	21		4		9	22.73%	28.57%	575.00%	200.00%
Close-Price-to-List-Price Ratio	98.99%	99.28%	99.26%		103.92%		100.91%	-0.29%	-0.27%	-4.74%	-1.90%
PSF Total	\$ 335	\$ 348	\$ 355	\$	372	\$	379	-3.74%	-5.63%	-9.95%	-11.61%