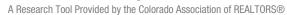
Local Market Update for November 2020









Single Family	November			Year to Date		
Key Metrics	2019	2020	Percent Change from Previous Year	Thru 11-2019	Thru 11-2020	Percent Change from Previous Year
Inventory of Active Listings	680	165	- 75.7%			
Under Contract	374	466	+ 24.6%	4,961	5,492	+ 10.7%
New Listings	371	346	- 6.7%	5,744	5,755	+ 0.2%
Sold Listings	387	466	+ 20.4%	4,791	5,245	+ 9.5%
Days on Market Until Sale	33	17	- 48.5%	27	22	- 18.5%
Median Sales Price*	\$380,000	\$422,000	+ 11.1%	\$385,000	\$415,000	+ 7.8%
Average Sales Price*	\$403,724	\$452,471	+ 12.1%	\$413,631	\$440,293	+ 6.4%
Percent of List Price Received*	99.5%	100.9%	+ 1.4%	99.6%	100.3%	+ 0.7%

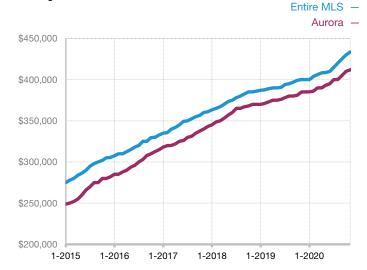
^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	November			Year to Date			
Key Metrics	2019	2020	Percent Change from Previous Year	Thru 11-2019	Thru 11-2020	Percent Change from Previous Year	
Inventory of Active Listings	378	164	- 56.6%				
Under Contract	223	277	+ 24.2%	2,635	2,820	+ 7.0%	
New Listings	164	184	+ 12.2%	3,073	3,038	- 1.1%	
Sold Listings	190	234	+ 23.2%	2,534	2,598	+ 2.5%	
Days on Market Until Sale	35	24	- 31.4%	27	25	- 7.4%	
Median Sales Price*	\$257,500	\$265,500	+ 3.1%	\$250,000	\$262,500	+ 5.0%	
Average Sales Price*	\$263,846	\$276,095	+ 4.6%	\$258,205	\$271,950	+ 5.3%	
Percent of List Price Received*	99.2%	100.0%	+ 0.8%	99.5%	99.7%	+ 0.2%	

^{*} Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single Family

Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

